# Noble Rot

The Martinez Wines Newsletter



**WINTER 2018** 

# **OUR BEST OFFERS EVER!** 20% OFF A MIXED CASE OF 6

We have been working for months with vineyards and UK importers to get a good selection of wines, ports, sherries & gins to put in this offer so do not miss out.

As you would expect, the offers mainly consist of wines however I am delighted that we have managed to get a couple of gins in the offer.



Was £15.49 Now £12.39



ysland Pink Strawberry Gin

Was f 16 49 Now £13.19

20% OFF

THESE 3 AND

MANY MORE

SEE CENTRE

**PAGES** 

ALL OF OUR

OFFERS ARE

AVAILABLE TO

TASTE IN SHOP

SO PLEASE COME

AND TRY BEFORE

YOU BUY

Was £33.99 Now £27.19

#### **ALL PART OF** THE SERVICE!

- ✓ 20+ wines to taste at anytime
- ✓ 600+ wines, 40+ Sherries, 30+ Whiskies, 50+ Gins. a large selection of Ports, Brandies, Cognacs, unusual spirits, local & world beers
- ✓ In shop expert advice on ALL Products
- ✓ Free local delivery
- ✓ Next day delivery arranged to anywhere in the country
- ✓ Tastings
- ✓ Gift packaging for 1, 2, 3, 6 & 12 bottles delivery arranged to anywhere in the
- ✓ Free Glass hire for functions
- ✓ Mixed Cases to suit your pocket
- ✓ Parking directly outside
- ✓ Retail/Corporate /Wholesale
- ✓ Call My Quaff Events
- ✓ Wine Wedding Gift Service
- ✓ Order online and get national next day delivery at only £6.99 on over £50 spend

#### MARTINEZ WINE FEATURE AT THE ILKLEY LITERATURE FESTIVAL

We were all delighted to provide wines for this year's successful Ilkley Literature festival. No one was more happy than Sophie who met one of her idol's, Oz Clarke, at 'An Unquenchable Thirst for Wine'. Sophie loved his witty wine banter and hearing about his love and life of wines. The wines selected by Oz and shown at the festival event were:

MoKo BLACK SAUVIGNON BLANC 2017, Marlborough, New Zealand Trentham Estate River Retreat CABERNET SAUVIGNON 2013, Australia £9.75

£9.75

#TheLittleLassWithTheLargeGlass





### MARTINEZ JOIN THE CORAVIN

We have now introduced the coravin preservation system at both Ilkley & Bingley sites.

Coravin will enable Martinez customers to taste and drink higher end wines in perfect condition. The needle system pierces through the cork and, when removed, argon gas is released into the bottle which keeps the liquid in perfect condition. Coravin was invented in the USA so we thought it would be appropriate to start the ball rolling with Trefethen wines from the Napa Valley.

Feel free to come in shop for a taste or indulge yourself and enjoy a glass in the wine bar. As an introductory offer, the Trefethen wines will be reduced by at least 10% in shop.

Trefethen are celebrating their 50th year but it feels like our birthday too!

#### Trefethen Estate Chardonnay 2016 Trefethen Estate Malbec 2014 £36.99 / 20% OFF IN SHOP

- 94 Points Wine Enthusiast
- PLATINUM International Wine Competition

#### **Trefethen Estate Riesling 2016** £27.99 / 10% OFF IN SHOP

- DOUBLE GOLD ~ 98 POINTS
- Best wine of Napa valley, best Riesling in California - California state wine fair

Trefethen Estate Merlot 2014 £36.99 / 10% OFF IN SHOP

• GOLD- Winemaker challenge

£36.99 / 10% OFF IN SHOP

#### **Trefethen Estate Cabernet 2015** £49.99 / 10% OFF IN SHOP

- 95 Points ~ Editors Choice Wine Enthusiast
- 94 Points Decanter

Trefethen Estate 'Dragon's Tooth' 2015 Bordeaux Blend £48.99 / 20% OFF IN SHOP

- 93 Points James Suckling
- 91 Points Wine & Spirits



to Charlotte from our office who has just passed her WSET level 2 in Wines & Spirits

Charlotte took an office job with Martinez but is now falling in love with wine and who can blame her. I asked Charlotte for her shop favourite and she came back with three wines and, judging by her choices, I think she will go far!

## Charlotte's shop choices

#### Moutard Borgogne NV Sparkling Wine, Burgundy, France £13.99

One of my current shop favourites too. Imagine a great white Burgundy with bubbles; well, here you are. Biscuit and cream on the nose. The palate shows crisp acidity and notes of green apple, pear, and toast with a chalky, limestone finish.

This 100% Chardonnay offering is fantastic value!

#### Clement Menetou Salon, Sauvignon Blanc, Loire, France £18.99

Not as well known as Sancerre or Pouilly Fume but equally as good, this wine has all the citrus, minerality and acidity that you would expect from other classics from the Loire.

£11.49

#### Calmel & Joseph Marselan, Languedoc, France 2016

A cross of Cabernet Sauvignon and grenache, Jancis Robinson quoted this vintage as a little rugged, a little rustic and totally charming. Notes of blackberry, blackcurrant and fig. Intense and full-bodied with silky tannins ending with a touch of bigarreau cherries in alcohol.

### **CORPORATE GIFT SERVICE**

PERSONAL CONSULTATION

### **NATIONWIDE GIFT SERVICE**

**EXPRESS 24 HOUR DELIVERY** 



We provide a quality, bespoke service so that you can send gifts to clients and employees that are tailored to your exact requirements.

Firstly, we conduct a personal consultation with you face to face or over the telephone. We discuss your requirements and budget and help you make a selection from our fine wines, speciality beers, spirits, ports, whiskeys and liqueurs to suit everyone's preferences and every occasion.

#### Then, all you have to do is...

- Supply a list of names and addresses of the recipients with the products required
- Give any special message you wish to include

...And we do the rest! Gift packaging, packing securely, and organising courier delivery (24 hour tracked delivery to mainland UK). And that's it!

We will also print your company logo and individual message in a free gift card for each recipient.

As an independent wine retailer, our speciality is bespoke requirements to suit all budgets.

5% off 6 bottles, 10% off when you spend over £150!

We now have a large selection of gins in various sizes



We offer a bespoke gift service for both corporate and personal gifts with tracked nationwide delivery.

The wide selection of wines, speciality beers, ports, whiskeys, gins and liqueurs we hold at Martinez ensures a gift to match everyone's preferences. We can help you choose the best products to delight your friends and family for any occasion.

Your gifts can be packaged in one of our gift bags, red cardboard gift boxes or wooden boxes to achieve that perfect gift presentation.

Our team will pack your gifts and have them couriered anywhere within mainland Britain on an express next working day service.



Our delivery costs are charged at competitive rates and we offer FREE local deliveries over £50. Find the list of free delivery postcodes on our website.

Alternatively let your recipients choose their own present by giving them our gift vouchers that can be redeemed in both shops and wine bars!

> IF YOU HAVE NOT ORGANISED YOUR STAFF, CUSTOMERS OR UK WIDE FAMILY GIFTS THEN PLEASE CONSIDER MARTINEZ. WE OFFER BESPOKE GIFTS TO SUIT ALL BUDGETS WITH TRACKED DELIVERY ANYWHERE IN THE UK. TRY US! CHRIS@MARTINEZ.CO.UK



# 20% of Christmas Special Offers



White Wine	Retail Price	Offer Price
Saint Clair Sauvignon Blanc, Marlborough, New Zealand	£15.49	£12.39
Tabali Viognier, Chile	£11.49	£9.19
Tabali Sauvignon Blanc, Chile	£8.99	£7.19
Villa Wolf Gewurztraminer, Germany	£12.49	£9.99
Cape Chamonix CHARDONNAY Reserve, South Africa	£27.95	£22.36
Laureatus Albarino, Spain	£13.49	£10.79
Domaine De Bel Air POUILLY FUME, France	£21.49	£17.19
Trefethen Chardonnay, South Africa	£36.99	£29.59
Alzavola Bianco Pecorino Malvasia, Italy	£14.99	£11.99



Rose Wine	Retail Price	
Franschhoek Rose, South Africa	£9.49	£7.59



Sherry	Retail Price	Offer Price
Antonio Barbadillo MANZANILLA SOLEAR 37.5cl	£6.99	£5.59
Antonio Barbadillo AMONTILLADO PRINCIPE	£31.99	£25.59



Red Wine	Retail Price	Offer Price
Dona Paul CABERNET SAUVIGNON, Argentina	£11.49	£9.19
Cerro Anon Reserva Rioja, Spain	£13.99	£11.19
Bremerton Selkirk Shiraz, Australia	£16.49	£13.19
Saint Clair Pinot Noir, New Zealand	£17.99	£14.39
Aniello Pinot Noir, Argentina	£15.49	£12.39
Serbal Malbec, Argentina	£15.75	£12.60
Il Cascinone RIVE BARBERA D'ASTI, Italy	£15.49	£12.39
La Bascula 'Turret Fields' Monastrel, Syrah, Spain	£11.99	£9.59
BOUTINOT 'Les Coteaux' Cotes du Rhone Villages, France	£10.99	£8.79
Cape Chamonix TROIKA, Bordeaux Blend, South Africa	£24.99	£19.99
Cape Chamonix CABERNET FRANC, South Africa	£20.49	£16.39
Trefethen Dragon's Tooth, Napa Blend, USA	£48.99	£39.19
Casa Mariol Garnaxta Negra, Spain	£10.99	£8.79

Port	Retail Price	Offer Price
Krohn LBV 2012	£16.49	£13.19
Dow's Quinta do Bomfim	£33.99	£27.19
SMITH WOODHOUSE Quinta Madalena	£29.99	£23.99











# AND THE SEARCH GOES ON...

# Rhone Ronger by Philip I Kirk

From the cooler hilly northern Rhône, where Syrah reigns supreme, the hotter south plays host to various red grapes, but the under sung Grenache Noir is star of the show. This thin skinned small berried grape offers seductive fruit and perfume all planted in neat rows of old bush vines, some over 25 years old. Syrah adds structure and colour, the beefier thick skinned Mourvedre adds muscle and tannin to the mix. Other grapes to be found in the vineyards include Cinsault, Carignan, Counoise and amongst the scarce white grape plantings Clairette, Bourboulenc, Grenache Blanc, Viognier, Roussanne and Piquepoul. The soil type changes on the higher elevations and particular varietals are matched to the most suitable terroir, that special French belief in the lay of the land being tasted through the vine.

The midday sun is quite intense, the grapes seldom struggle to ripen here. The mistral wind drops the temperature as it blows down the Rhone Valley at

night, cooling the grapes and allowing even ripening during the growing season.

The Rhone has enjoyed a run of terrific vintages from 2015 to 2017 .The wines have great fruit, freshness and structure. A through tasting of the wines produced at Domaine Boutinot followed, the highlights of which were as follows:

#### LES CERISIERS ROSE, Cotes du Rhone 2017

This rose is fresh, elegant and light on its feet. Strawberry fruit and red currant combine nicely; the finish is crisp and refreshing. **£9.99** 

#### La Fleur Cotes Du Rhone White 2017

An appealing blend of Grenache Blanc, Viognier, Roussanne and Clairette. This is a soft textured wine thanks to partial barrel fermentation. Apricot and honeysuckle fruit feature, with some good acidity to keep things vibrant on the finish. £10.49

#### **LES COTEAUX Cotes du Rhone Villages 2015**

With Grenache and Syrah sourced from villages around Seguret, Sablet, Vacquerras and Cairanne this is an easy going mellow Rhone with soft black fruit, a touch of spice and a firm, lingering finish. This is quite a bargain and very well made. £10.99 (on offer at £8.79)

#### CAIRANNE La Cote Sauvage 2015

This wine has deservedly gained a cult following in the wine trade and it punches well above its weight. Comprised of 80% Grenache blended with Syrah, Carignan and Mourvedre. The oak is seamlessly integrated, with sweet black forest fruit, a hint of spice, soft tannins and a pleasing lingering finish. Excellent value, star of the show! It tastes even better in the Magnum bottle.

£15.99/£32.99 Magnum



# **ADAM (ADS) FIRST WINE TRIP**

THE .DOT WINES, BROUGHT TO YOU BY PFAFFL - AUSTRIA

Austria is increasingly recognised by sommeliers and wine buyers as one of the world's most fashionable wine producing countries. It is also one of the most modern, dynamic and active wine-producing countries in the world. There are 51,000 hectares of vineyards mostly located in the east of the country. Lower Austria ("Niederosterreich") is Austria's most famous and largest wine growing area; this is where the .dot comes from. Austria produces unique, high quality dry wines that are complex and amazingly well balanced. In general 70% white wine and 30% red wines are produced. The most important and most popular grape varietal is Gruner Veltliner (GROO-ner Velt-Lee-ner) which is vinified in a variety of styles from light and lively to powerful and full-bodied. Other indigenous grapes such as the red Zweigelt (SWEYE-gelt) and St.Laurent also thrive in this native terroir and have an especially broad international appeal, particularly to lovers of Pinot Noir.



#### Austrian Pepper - £12.49

100% Gruner Veltliner
Fermented in stainless steel tanks, resting 5 months on the fine lees.
Dry in style with a lively, fleshy, fruity palate and a pinch of black pepper on the spicy finish.



#### Austrian Cherry - £12.49

100% Zweigelt
Fermented in stainless steel tanks. Aged 6
months (30% in old Barriques) Dark cherry
aromas, full and juicy on the palate; round, dark
cherry fruit with spice and silky smooth tannins.
This Zweigelt is the cherry that tops the bowl!
Pick it for your next dinner party, offer it to your
friends and watch them get a crush on it.





# SITT LEEDS 2018 by Charlotte Powne

The Specialist Importers Trade Tasting was as good a place to start my Martinez trade tasting journey as any. On the whole, it was a thoroughly enjoyable learning experience and a real insight into how wines are carefully selected at Martinez. Below was my favourite of the day.

#### Budureasca Noble 5 Sec, 2015, Romania - £14.49

A blend of Cabernet Sauvignon, Feteasca Neagra, Merlot, Pinot Noir & Shiraz. An intense ruby red wine with an aromatic complexity. Blackcurrant, cherry & jam with a splash of oak. Great value.









# PRE & AFTER PARTY TUTORED DRINKS PACKAGES

Ok we admit that we may not be everybody's first choice when it comes to your works Christmas bash. We appreciate that the majority of you will want Turkey & Christmas pud and not tapas.

However, this does not mean that you cannot take advantage of our pre or after party drinks packages and the excellent quality and value they offer whist soaking up the atmosphere at one of our homely wine bars.

## Pre Party Tutored Fizz Package £25 per person

- Includes 4 different glasses of fizz with snacks (salted snacks, olives, omelette, Serrano ham)
- 125ml measures
- Minimum of 6 people

## After Party Tutored Port Package £25 per person

- Includes 4 different ports and cheese
- 50ml measures
- Minimum of 6 people

# WINE BAR ADDITIONAL DECEMBER OPENING HOURS (BINGLEY & ILKLEY)

Sunday 23rd Monday 24th Tuesday 25th (Closed) Wednesday 26th Ilkley only 'Buskers Night' Sunday 30th Monday 31st Open as normal onwards

The shops will only be closed Christmas Day and Boxing Day

#### **MARTINEZ ILKLEY**

35 The Grove Ilkley LS29 9NJ 01943 600000 e: shop@martinez.co.uk

#### **MARTINEZ BINGLEY**

110 Main Street Bingley BD16 2JH 01274 565000 e: philip.kirk@martinez.co.uk



@MartinezWines



martinezwines



Martinez Wines Martinez Wine Bar Martinez Bingley Wine Shop & Wine Bar

